

### STABILITY

100 YEARS OF SUCCESS

#### **Success Story**



1921

Josef Becker (1897–1973) establishes his craftman's workshop in an old farmhouse in Spay/Germany.







1958 – today First international subsidiary is founded in the Netherlands: 13 more to follow.

1967 First harbour tug with SCHOTTEL propulsion

1980 Introduction of CAD/CAM

1998 & 1999 Start of production in Suzhou/China and Wismar/Germany

2008 Expansion of production capacity in all plants

2021 100 years of SCHOTTEL

#### 2007

2015

Opening of

production site in

Dörth/Germany

Acquisition of a 15.4 % share in SCHOTTEL by Frydenbø Industri AS/Norway; 84.6 % still held by family members. 2013

**SCHOTTEL** Industries **GmbH** 

2018

Expansion of the portfolio with digital products and services

#### 1950 - today

Development and construction of the first SCHOTTEL RudderPropeller that becomes a worldwide synonym for 360degree manoeuvring. Today SCHOTTEL offers nine different types of propulsion systems for various applications.

#### **SCHOTTEL Group Structure**



SCHOTTEL GmbH

HW Elektrotechnik
GmbH

Wolfgang Preinfalk GmbH SCHOTTEL HYDRO GmbH Elkon Elektrik San. ve Tic. A.Ş. AQUOS SCHOTTEL Marine Technologies GmbH













Marine propulsion systems

Automation technology

Gearing and gearboxes

Hydrokinetic and tidal energy

Electric system integration

Marine Technologies

#### **SCHOTTEL Group**



#### Facts & Figures

#### Headcount

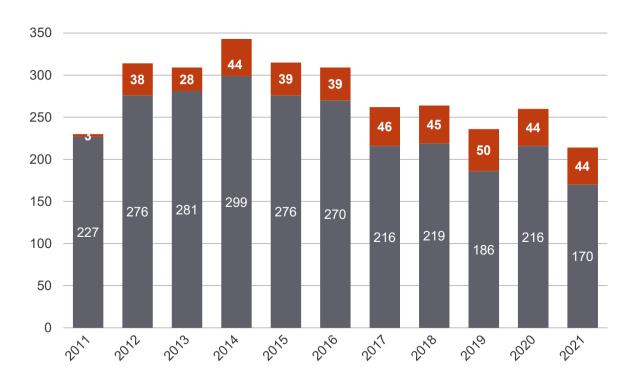




2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

\*of which 953 in Germany

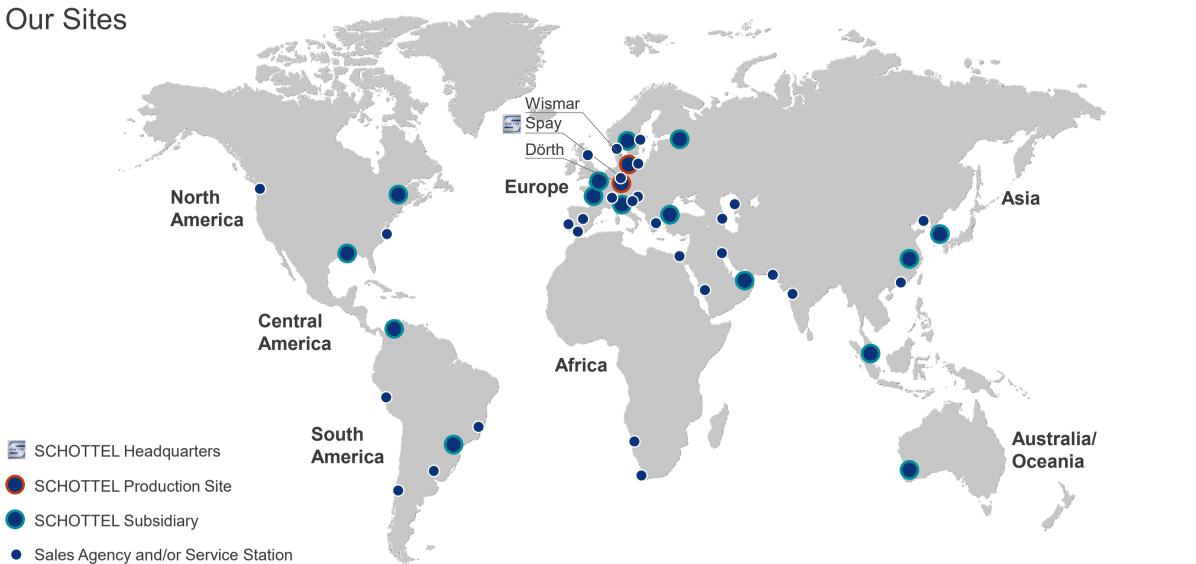
#### Sales



- ■Sales in Mio € PW Group as of 2011, HW as of 2014, HYDRO Group as of 2015
- Sales in Mio € Propulsion

#### **SCHOTTEL Worldwide**





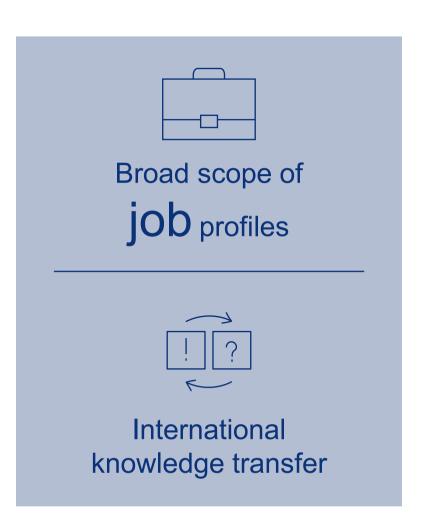
#### **SCHOTTEL Maritime Group**



In a nutshell



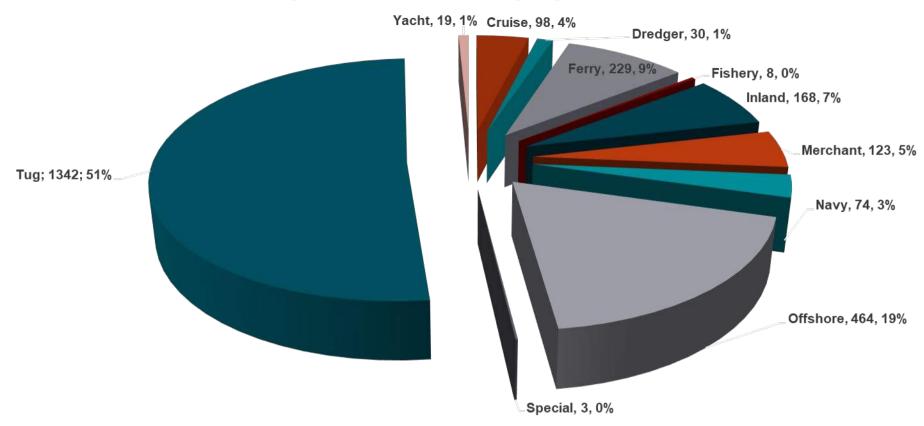




#### **Schottel Market References**



#### **Ships with SCHOTTEL propulsion**



## SCHOTTEL Facilities





Schottel Factory-Dorth Germany



Schottel Factory-Wismar Germany



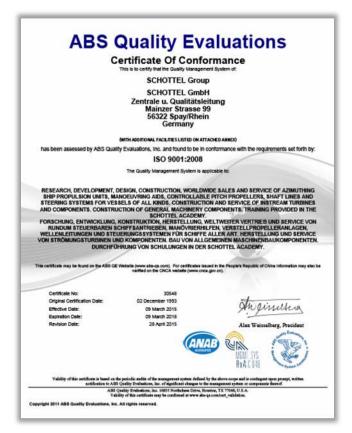
Schottel Headquarter-Spay Germany



Schottel Factory-Laudert Germany

#### Certifications









SCHOTTEL is certified according to DIN EN ISO 9001by ABS, BV, DNV-GL

#### Schottel in North America

- First entered United States in 1961
- Schottel Inc incorporated in 1997 (Delaware Corp)
- Over 750+ vessels supported in North America today, with over 1800+ pieces of Schottel equipment













#### Schottel Inc. Houma Louisiana

- Spare parts warehouse with over 5 million in value
- Training facility for customers
- Factory trained 4 Control Engineers
- Factory trained 10 Mechanical Engineers
- 2 contract Service Engineers (1 Canada & 1 US)
- Operation Manager has over 30 years experience in service industry with over 19 years working on propulsion equipment as Service Superintendent
- All commissioning done via domestic engineers
- We only work on Schottel equipment, not engines, gearboxes, etc







# SCHOTTEL ECOPELER SRE

## Products SCHOTTEL EcoPeller SRE





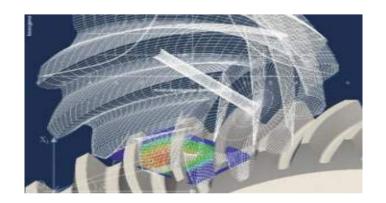
- 1 Top performance in overall efficiency and course stability
- 2 Low operating costs and emissions
- 3 Optimized for open sea and coastal operating conditions

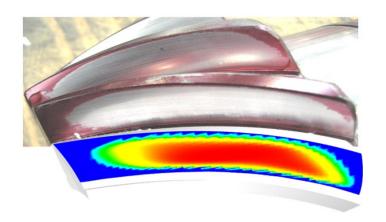


#### **HTG-Bevel Gear Technology**



- HTG=High Torque Gear, project of Schottel from 2005 thru 2015
- Patented solution with Technische Universität Dresden.
- Manufacturing method: Free Flank Modification, 5 Axis
- The HTG gear is able to transmit about 15% more torque than a standard bevel gear.
- More torque can be transmitted on a smaller diameter. By this you can gain either a higher safety margin or Reduce the size of the lower gearbox housing and increase the hydrodynamic efficiency due to an improved propeller diameter/ gearbox diameter.

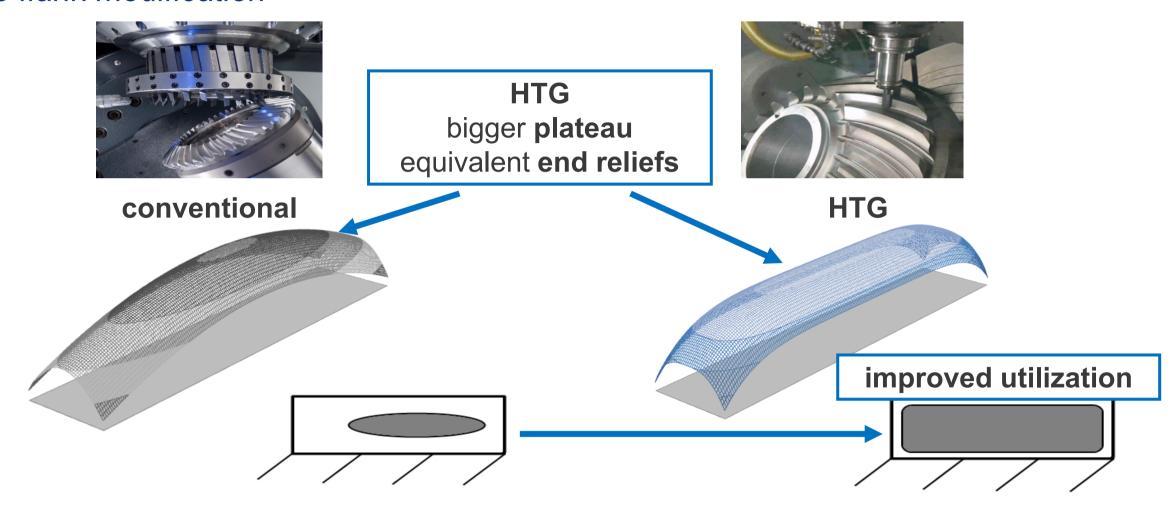




#### HTG-Bevel Gear Technology

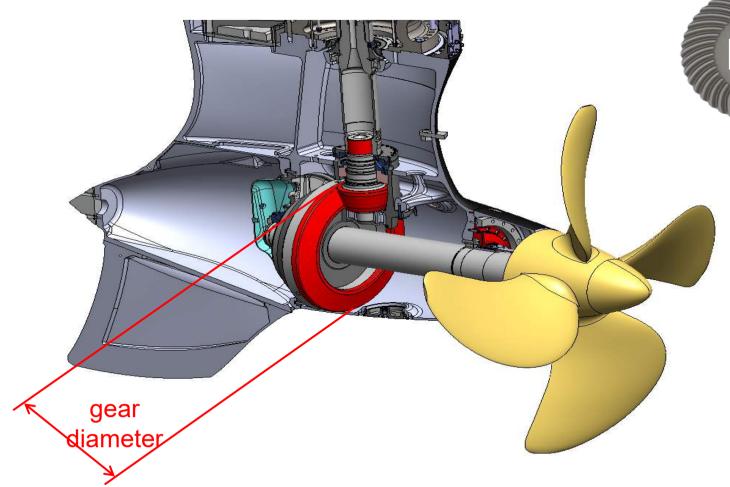


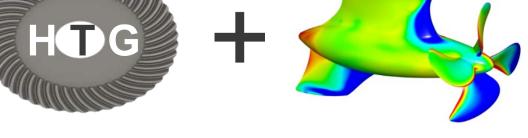
#### free flank modification



## Increased hydrodynamic efficiency by HTG gears







#### **Using HTG gear:**

- diameter gain
- increased torque
- allows even better, leaner hydrodynamic shape

=> >1,5% efficiency gain

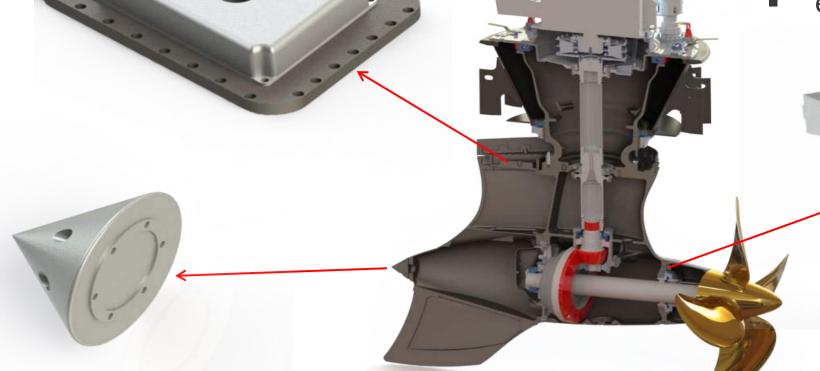
Increased hydrodynamic efficiency by

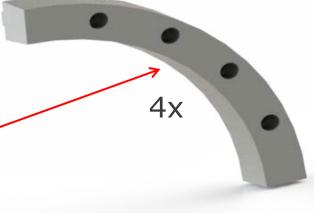






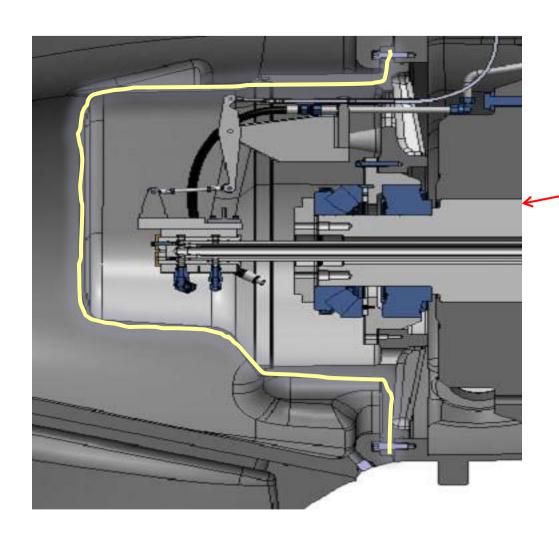
• e.g. 240kg in SRE700

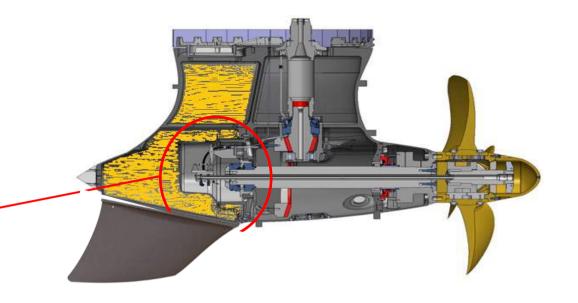




#### **Environmental Friendly**







- reduction of ab. 1500l lub oil
- additional safety against leakage due to grounding

#### SCHOTTEL LEACON

#### **Environmental friendliness**



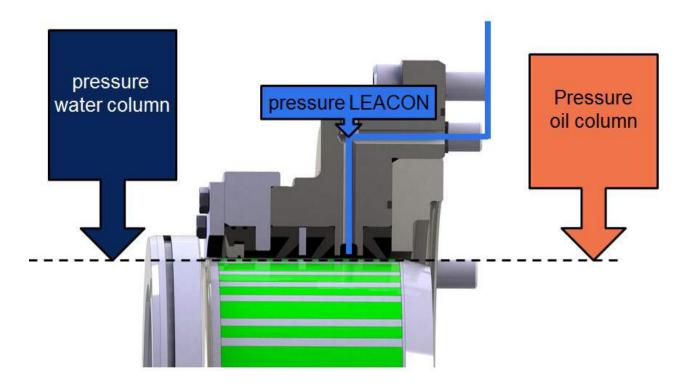




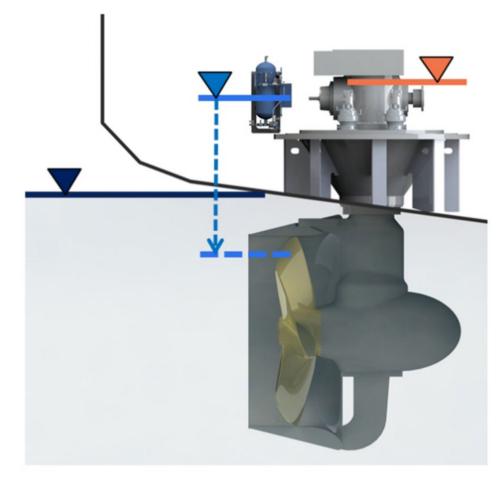
The SCHOTTEL LeaCon sealing system is a type approved sealing system which monitors the propeller and steering shaft seal. The LeaCon system is recognized as a non oil to water interface and complies with the current VGP rules without using EALS

#### **LEACON System**



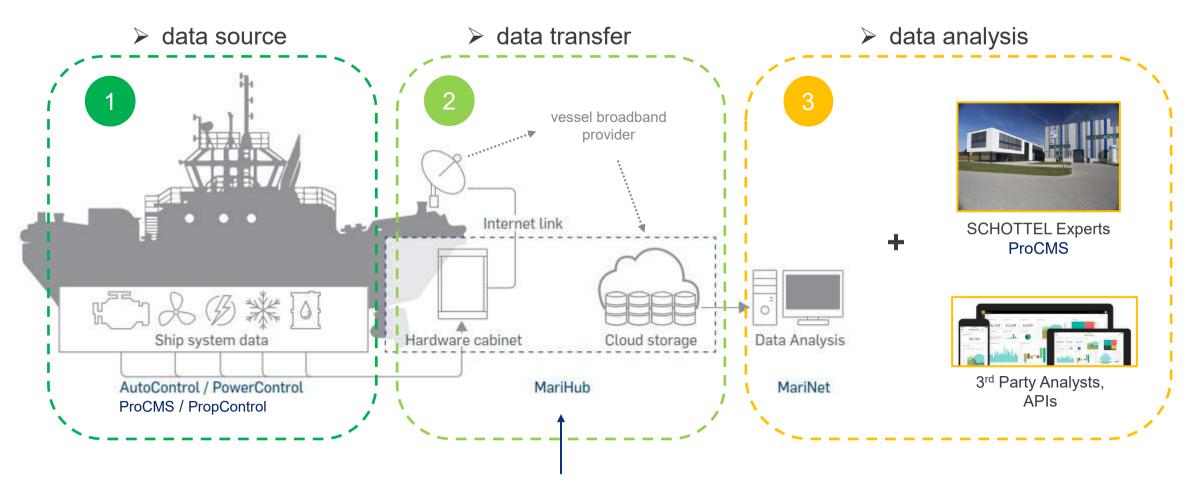


The Vacuum tank has always a lower pressure than the oil or the seawater this way any leakage will be guide to the leakage tank. This reduces the risk of polluting the environment with oil or water contamination of the thruster



#### ProCMS, MariHub, MariNet





scope of hardware individual to customer needs

SCHOTTEL | J. Bryja | May 2020 | confidential

#### **Our Quality Promise**



100+ worldwide

sales agencies and service stations for costumer proximity

150+ service technicians for worldwide vessel mobility

Standardized

FAT procedures

Rudderpropeller plant with highest possible

shop floor quality control

YOUR
THRUSTER
PARTNER

for a lifetime

70+ years of competence in development & manufacture of propulsion systems

Expert advise with a global sales workforce of 90+ specialists

Customer-orientated development with experienced in-house R&D

Permanent certification processes throughout production plants

Continuous quality check/audit of 100+ key suppliers























SCHOTTEL | name | month 2019