Southeast Conference Transportation Symposium Aviation Panel February 2, 2023



Carl Ramseth
General Manager –Alaska Seaplanes



## Outline

- Infrastructure History since 2011
  - Fleet
  - Facilities
  - Employees
- Challenges
  - Approaches
- Needs
  - Reliable, right-sized AMHS
- Trends
  - 2022 was almost back to 2019 levels





# Infrastructure -2011 Float Operation

### Fleet- 4 Aircraft

3 DHC-2

1 C-180

#### **Facilities**

JNU Airport Counter

AGN – Building on State Lease

TKE – Office at top of State Float

PEC – Office on Board walk

ELV – Float house tied to State Float

#### **Employees**

25







# Infrastructure -2014 Wheels and Floats (IFR)

#### Fleet -10 Aircraft

3 DHC-2

1 C-180

1 C-208B Grand Supervan

1 Piper Navajo

2 C-207

1 Piper Saratoga

1 Piper Cherokee 6

#### **Facilities**

SGY-Lease space in Terminal

**HNS-Trailer on State Lease** 

**GST-Building on State Lease** 

HNH-Rented space at Airport

**KAE-Building on State Lease** 

SIT-Aero Services acted as agent

**EXI-No facility** 

#### <u>Employees</u>

82







## Infrastructure - 2014 Wheels and Floats

Old Juneau Part 135 Terminal Passengers/Cargo

<u>Juneau</u>

Maintenance Facilities

3 Red Truman Middleton Hangars





- Fleet -14 Aircraft
- 3 C-208B Grand Supervans
- 1 C-208B Grand Caravan
- 1 C-208A Amphib Supervan
- 1 Piper Navajo
- 3 C-207
- 3 DHC -2
- 2 C-206 Amphib
- <u>Facilities</u>
- HNH/GST/HNS –Owned Building on State Lease
- SIT Rented Terminal Space from CBS
- KLW- Purchased hangar and built office
- Employees
- 150

#### Added to Fleet in 2015





New Hangar -Hangar Alpha Completed in 2016



Still used 2 Red Truman Middleton Hangars

- > one for maintenance
- > one as Mail/UPS Room



- Started Planning Second New Hangar
- Doubled down on Strategic Planning
- Reorganized Management Structure
  - Added management positions to better meet the needs of employees and customers

**Gustavus Office** 

#### **Hoonah Office**



#### Klawock Office







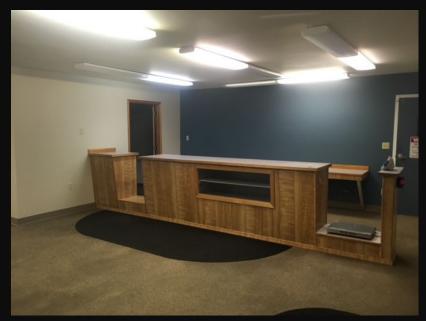


- Fleet 13 Aircraft
- 2 Pilatus PC-12/47
- 4 C-208B Grand Supervans
- 1 C-208A Amphib Supervan
- 1 C-207
- 3 DHC -2
- 2 C-206 Amphib
- Facilities
- HNS New/remodeled building on State Lease
- SIT Purchased Hangar/Office from SEARHC
- KAE Moved HNS trailer to Kake

Employees - 90









- Continued Growth in 2018 and 2019
- Started JNU/YXY Seasonal route in 2018
  - Did not operate in 2020...or since
- Hangar Bravo complete in 2018
- Purchased 2<sup>nd</sup> PC-12/47 in late 2019
- Summer 2020 bookings pacing ahead of 2019
- Then the Pandemic hit...
  - Staff was laid off
  - No seasonal hires
  - Upper management took pay cuts
  - Operated M-F in May and 6 days week in June
  - Back to 7 days week in July with limited flight schedule through rest of year





- Fleet-15 Aircraft
- 2 PC-12/47
- 3 C-208B Supervan
- 2 C-208 EX
- 2 C-208A Amphibious Supervan
- 4 DHC-2 (straight float)
- 2 C-206 amphibs
- <u>Facilities</u>
- PSG Lease old Pacific Wing Facility -2021
- WRG Own building on State Lease 2022
- New Terminal space! Cargo Facility under construction!
- <u>Employees</u>
- 250+

ACQUIRED in 2022





Petersburg Office 2021

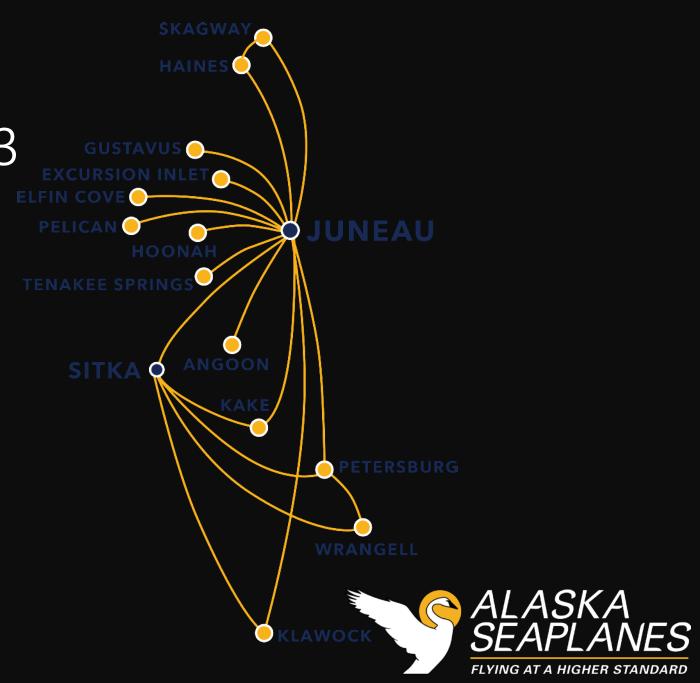


Wrangell 2022





- Community Involvement
  - Chamber Participation
  - School support
- Community Support
  - Giving back
- Community Advisory Board
  - Started Fall of 2021
- Restructured Management –Fall 2022
  - Focus on Training
  - Attract, hire, retain, grow employees



# Juneau Terminal

2020/2021 Terminal Annex



Today





# Cargo Facility

Today





Summer/Fall 2023





# Cargo Facility

Recent Construction Photos







# Wrap Up

- Challenges
  - IFR Approaches
  - Water/Sewer at Rural Airports
- Needs
  - Reliable, Sustainable Right-Sized AMHS
  - Healthy local economies
- Trends
  - 2022 was almost back to 2019 levels
  - Outlook for 2023 is strong







# Thank You

Carl Ramseth
General Manager
Alaska Seaplanes
carl@flyalaskaseaplanes.com

